

**FOR IMMEDIATE RELEASE**  
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## **MacKenzie Commercial Completes Multiple Million-Dollar Sales**

CRG Realty LLC, a manufacturer of rodent control products, recently purchased a 38,000 square foot industrial building at 1120 Whistler Avenue in Southwest Baltimore City.

MacKenzie Commercial Real Estate Services' Industrial Team represented the Seller, Guthridge Weibler, LLC, in the \$1.485 million deal.

CRG's purchase at 1120 Whistler Avenue and the recent sale of 7121 Windsor Mill Road in Woodlawn, represent two, million-plus deals completed in the Baltimore County Industrial Market in the first quarter of 2008.

While many commercial real estate firms are preparing for a down-turn, MacKenzie's proactive Industrial team is applying unprecedented marketing techniques to offset regional cynicism. Their untraditional methods, which include web-casts, blogs, and unique direct mail campaigns among others, have been successful in introducing new customer channels to their clients.

"The conventional property flyer is just not as enticing as it used to be," said Bryan Casey, a real estate advisor on MacKenzie's Industrial Team. "Each MacKenzie client receives a tailored marketing strategy so they know their building is being promoted aggressively and in a manner that will reach prospects quickly."

For more information, or to inquire about purchasing, leasing, or selling your industrial property, please contact Bryan Casey at 410.494.4857 or [bcasey@mackenziecommercial.com](mailto:bcasey@mackenziecommercial.com).

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